

 Eskom	Tender Questions and Answers	Document Identifier	240-7124948	Rev	1
		Effective Date	01 April 2023		
		Review Date	April 2026		

To whom it may concern	Date	21 January 2026
	Enquiries	Addendum 1 – E0125SSERI
	E-mail address	Various Suppliers

Dear Sir/Madam

Request for Enquiry Number	E0125SSERI
Description / Project Title	Supply & Delivery of Beverages for Eskom Rotek Industries SOC
Tender Questions Closing Date	

Item	Questions	Answers	Clarity Published Dates
1.	My company has been trading long back, and the contract ended, so in the past 7 years I have been looking for jobs with no success, hence submitting Nil returns to SARS and Dept of Labour. However, should I win a tender, I have financiers who will assist me. What should I submit to fill the gap on financial statements?	The Signed and Audited Financial Statements is a requirement as indicated in the list of returnable documents. However, failure to provide the financials would not result in automatic disqualification. And the reason is that Service Providers have different situations, and the ERI aim is not to penalise the Service Provider. The main objective of ERI as an entity is to afford various Service Providers equal economic opportunities, and these should be done without compromising the Integrity of the Organization.	21 January 2026

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		<p>So, in ensuring that ERI deals with a credible Service Provider, and to mitigate any Financial Risks, the following will be required given specific current business situation:</p> <ul style="list-style-type: none"> • Confirmation letter from Accountants, stating that the company has not generated any Revenue for the past two years or more, and or below the required threshold in terms of the Companies Act. • Surety letter from the Bank or Third Party (signed and dated) • And ITA34C 	
2.	Is the tender going to be split amongst bidder/vendors or it's a one vendor take all?	Contract will be awarded to one supplier	21 January 2026
3.	<p>Following our conversation during briefing session Please clarify for me with companies that are less than twelve months, must I submit surety, or as well affidavit and letter stating that the company doesn't have Financials statements but will submit after 12 months should it be awarded</p> <p>Is ITA34C required</p>	<p>The Signed and Audited Financial Statements is a requirement as indicated in the list of returnable documents. However, failure to provide the financials would not result in automatic disqualification. And the reason is that Service Providers have different situations, and the ERI aim is not to penalise the Service Provider. The main objective of ERI as an entity is to afford various Service Providers equal economic opportunities, and these should be</p> <p>So, in ensuring that ERI deals with a credible</p>	21 January 2026

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4.	COIDA - If a company does not have COIDA, will it be disqualified? Also, is a tender letter issued by Dept. of Labour acceptable as equivalent? If not, what can be acceptable as equivalent. Our company does not have employees	COIDA is not an immediate disqualification upon enquiry closure but rather a contractual requirement, should the winning bidder not be in possession further engagements will be done and equivalent document will be required to satisfy the requirement	21 January 2026
5.	Audited Financial Statements - If a company is just over a 1 year old, has not has not been trading and does not have financial statements (let alone audited financial statements) from an Accountant, what can be acceptable as equivalent? Would this be a disqualifying criteria as indicated in the list of returnable documents?	The Signed and Audited Financial Statements is a requirement as indicated in the list of returnable documents. However, failure to provide the financials would not result in automatic disqualification. And the reason is that Service Providers have different situations, and the ERI aim is not to penalise the Service Provider. The main objective of ERI as an entity	21 January 2026

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	<p>We have access to 3rd party funds to carry the cost of financing the project. Would an undertaking by a 3rd party be acceptable.</p>	<p>is to afford various Service Providers equal economic opportunities, and these should be So, in ensuring that ERI deals with a credible Service Provider, and to mitigate any Financial Risks, the following will be required given specific current business situation:</p> <ul style="list-style-type: none"> • Confirmation letter from Accountants, stating that the company has not generated any Revenue for the past two years or more, and or below the required threshold in terms of the Companies Act. • Surety letter from the Bank or Third Party (signed and dated) • And ITA34C <p>done without compromising the Integrity of the Organization.</p>	
6.	<p>What is the minimum turnover or minimum amount that should be in the bank account of a company to be considered as able to carry the cost of the project?</p> <p>What are the factors that will be considered in making that determination?</p>	<p>Service Provider, and to mitigate any Financial Risks, the following will be required given specific current business situation:</p> <ul style="list-style-type: none"> • Confirmation letter from Accountants, stating that the company has not generated any Revenue for the past two years or more, and or below the required threshold in terms of the Companies Act. • Surety letter from the Bank or Third Party (signed and dated) • And ITA34C 	21 January 2026

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7.	What does NEC mean ? We saw on the bid document states that we must refer to NEC3 contract.-	NEC is a suit of standard contracts designed to encourage collaboration, clarity, and good project management through plain English and a focus on mutual trust, unlike traditional adversarial contracts. The NEC contract template attached with this enquiry is the preferred contract suite for this transaction and bidders are expected to acknowledge by reviewing and signing the document to demonstrate that you perused through and familiarise yourself with the terms & clauses that will be applicable upon award.	21 January 2026
8.	Do we need to do cataloging or even the one that comes from our supplier is fine(Page 22	No, cataloguing is done on our side based on our Material data list on the requisition	21 January 2026
9.	With regards to CPA, how do we go about filling the table as we see A1,A2 and A3, or can it be advisable if we show our price increase in a form of a quote indicating the years on the quote.(Page 33)	CPA will be applicable 12 months after signing the contract and will be based on STATSSA PPI as stated on page 11 of the NEC template attached on the enquiry. Pricing should be excluding CPA as this will only be applicable on anniversary of the contract	21 January 2026
10.	Kindly request clarity on the pricing basis for the following items: <ul style="list-style-type: none"> Brown sugar sticks Creamer sticks 	All the below mentioned items should be quoted per BOX/ PACK as stated on the purchased text.	21 January 2026

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	<ul style="list-style-type: none"> • White sugar sachets • Sweetener sticks Please confirm whether the pricing should be quoted per box (pack) or per individual stick/sachet .		
11.	Should the Financial Statement be audited?	Financial statements that are not Audited for the SME. We will request an ITA 34C.	21 January 2026
12.	Clarity on OHS Signed by the CEO?	Health & safety Policy/Document on how are you going to manage the health and safety issues thereafter? It needs to be signed by your Director or the CEO. It's just basically safety police or health and safety police.	21 January 2026
13.	Clarity on Baseline OHS (BRA)	Bidders to demonstrate the methodology that have been used is also been shared with the risk assessment, there is a number of methodology that they are used if you are doing the risk assessment. It's not just a single methodology , the idea is to see what methodology have been used and even your risky rating you need to.	21 January 2026
14.	How should the Cremora be packaged (Sticks)	The Scope of work states sticks(type) carton, (200)4g That is a pack of 4g . And then we are looking for 20,137 of each.	21 January 2026
15.	With regards to OHS. So must it be specific to the tender ?	The BRA will encompass what is specific enquiry however BRA is very broad. ERI cannot penalise the person if also added other references based on other general portions. Cannot maybe minimise what you're supposed	

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16.	Will Reviewed Financial Statements be acceptable	Yes, however they must be supported by ITA34C	21 January 2026
17.	Will Quality Requirements be specific for this enquiry	Yes, Quality Requirements should be specific to this project. Method statements. I basically want to know purchase Processes.	21 January 2026
18.	When we are doing the pricing, are we doing the pricing for the full quantities or per each as per your unit of measure for example, what I mean is, is it for the basket or is it for the quantity requested?	If you could please give us the unit prices, obviously you'd work it into the total and then it'll give us the grand total at the end. You are allowed to actually even provide your own quote as long as it's in line.	21 January 2026
19.	I just wanted to confirm with them quality method statement template 'cause this one the review date is the one that's referred on the tender, the review date is October 1025 and you're in 1026, it is still valid.	Yeah, it's still valid and you don't have to use our template if you've got a procedure of of how you doing purchasing, you can just give me that, that procedure, you don't have to transfer it out to our template. The template is there for companies That doesn't have anything to use that as a guideline to, you know, to comply to that requirement. But if you've got a document in your system that tells us how you do purchasing, we accept it as is.	21 January 2026
20.	I just wanted to ask which e-mail address can we use?	The email addressed for Queries is as per the published documents gamamt@eskom.co.za	21 January 2026
21.	Are the quantities stated for five years or for one year?	Quantities published are for 5years	21 January 2026



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